



Marcegaglia Poland Kluczbork plant

### **MARCEGAGLIA GROUP**

#### OUR NUMBERS

MARCEGAGLIA IS A MAJOR PLAYER
ON THE INTERNATIONAL STEEL SCENE
THAT OFFERS CONSTANT GROWTH
AND HIGH-QUALITY PRODUCTS AND PROCESSES,
CONTRIBUTING SIGNIFICANT ADDED VALUE
TO THE MARKET WHILE MAINTAINING
A STRONG FOCUS ON SUSTAINABILITY.

st PLAYER IN STEEL PROCESSING SECTOR IN THE WORLD

PRODUCER OF STAINLESS STEEL WELDED TUBES IN THE WORLD

PRODUCER OF CARBON STEEL WELDED TUBES IN EUROPE

**SERVICE CENTER IN ITALY** 

6.5

MILLION TONNES OF FINISHED PRODUCT

9.0

BILLION EUROS IN TURNOVER

7,500

**EMPLOYEES** 

36

PLANTS ACROSS 4 CONTINENTS

15,000

**CUSTOMERS** 



# FLEXIBLE SOUL

INDEPENDENCE, DYNAMISM, AGILITY, RESPONSIVENESS, RESILIENCE AND SUSTAINABILITY ARE THE KEY ELEMENTS OF MARCEGAGLIA CORPORATE CULTURE: FACTORS THAT HAVE HELPED MAKE THE COMPANY THE MAIN POINT OF REFERENCE FOR STEEL PROCESSING BOTH IN ITALY AND ABROAD.

MARCEGAGLIA IS ABLE TO SUCCESSFULLY OPERATE, EVEN GIVEN THE MOST DIFFICULT MARKETS AND GEOPOLITICAL CONDITIONS, THANKS TO INDUSTRIAL SYNERGIES, ECONOMIES OF SCALE AND THE DIVERSIFICATION OF PRODUCTION AND SUPPLY.

GROUP CULTURE FOCUSES ON THE ROLE OF PEOPLE AND ON SHARING SPECIFIC VALUES, WHICH HAVE BECOME THE CORNERSTONES OF ITS BUSINESS MODEL.



# STRATEGIC RESOURCES AND DISTINCTIVE SKILLS

- SOLID GLOBAL PROCUREMENT NETWORK
- DIVERSIFIED RANGE OF PRODUCTS AND SERVICES
- WORLDWIDE DISTRIBUTION

  (CUSTOMER BASE, GEOGRAPHIC MARKETS, AREAS OF USE)
- OPERATIONAL EXCELLENCE AND LOGISTICS
- FLEXIBILITY / REACTIVITY / SPEEDY DECISION MAKING
- SERVICE ORIENTATION
- COMPETENCE / MOTIVATION / STABILITY OF MANAGEMENT



## UNIQUE POSITIONING

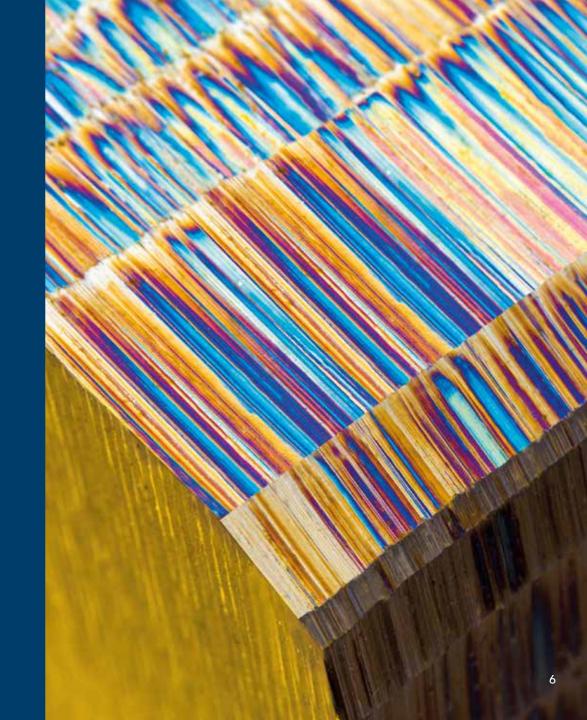
MARCEGAGLIA IS PRESENT THROUGHOUT

THE STEEL VALUE CHAIN, BOTH HORIZONTALLY AND VERTICALLY,

THANKS TO ITS UNIQUE STRATEGIC POSITIONING.

THE GROUP IS THE WORLD'S LEADING INDEPENDENT STEEL PROCESSOR WITH A PRODUCT RANGE THAT COVERS EVERYTHING FROM CARBON TO STAINLESS STEEL, FROM LONG TO FLAT PRODUCTS, FROM COMMODITY TO SPECIALTY.

IN JANUARY 2023, THE COMPANY ACQUIRED AN ELECTRIC FURNACE FOR SPECIAL STEEL PRODUCTS IN SHEFFIELD, UK: THIS BEING THE FIRST PRIMARY PRODUCTION ASSET IN THE GROUP'S HISTORY. MARCEGAGLIA HAS INVESTED WITH A VIEW TO SHORTENING AND STABILISING SUPPLY CHAINS AND DEVELOPING AN OFFER OF INCREASINGLY SUSTAINABLE AND COMPETITIVE PRODUCTS.



## STEEL, IN ALL SHAPES

#### **CARBON STEEL**



CARBON STEEL
COILS
PICKLED, COLD ROLLED
AND HOT DIP
GALVANIZED



CARBON STEEL STRIPS BLACK, PICKLED, COLD ROLLED AND HOT DIP GALVANIZED



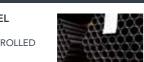
CARBON STEEL
SHEETS
BLACK, PICKLED,
COLD ROLLED, HOT DIP
GALVANIZED, DIAMOND
AND TEARDROP PATTERNED

PRE-PAINTED

COILS



PRE-PAINTED STRIPS AND SHEETS



CARBON STEEL WELDED TUBES

COLD-DRAWN

**WELDED TUBES** 

REFRIGERATION

**TUBES** 



INSULATED ROOFING AND WALL PANELS

BUILDING



INSULATED PANELS FOR SECTIONAL DOORS



SAFETY BARRIERS



SCAFFOLDING EQUIPMENT

#### **SPECIALTY STEEL**



STAINLESS STEEL COILS



STAINLESS STEEL WIRE RODS

**STAINLESS** 

STEEL

**BARS** 



**HEAVY PLATES** 

**HEAVY PLATES** 







STAINLESS STEEL DRAWN WIRES



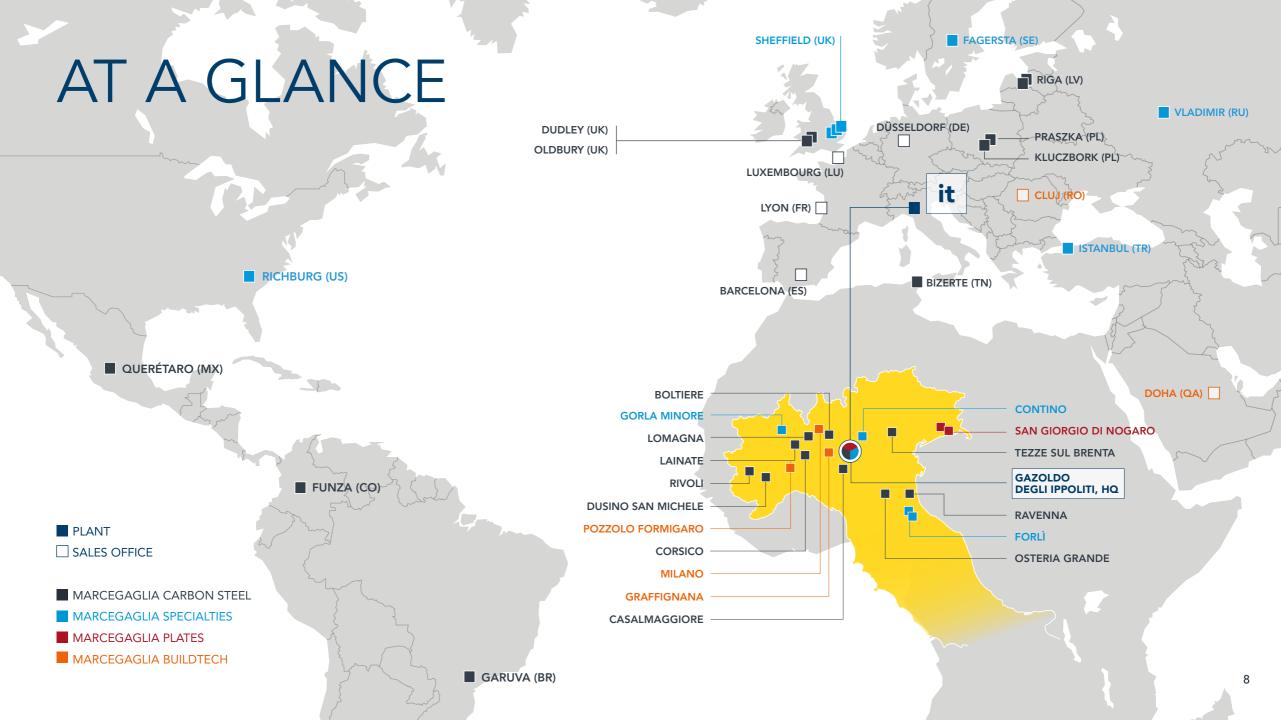
STAINLESS STEEL WELDED TUBES



CARBON AND STAINLESS STEEL COLD-DRAWN BARS

**STAINLESS STEEL FLAT BARS** 

STAINLESS STEEL COLD FORMED SECTIONS



### MARCEGAGLIA POLAND

## **MARCEGAGLIA PO** The Marcegaglia manufacturing facility in Kluczbork, Poland was inaugurated in 2010 and is dedicated to the production of carbon steel welded precision tubes for a wide range of applications. Thanks to its dedicated lines can also supply the market with both standard and customized sheets and strips.

Marcegaglia Poland also includes a manufacturing unit in the nearby city of **Praszka**, hosting the production of insulating panels for the building sector, condensers, heat exchangers for the appliance industry.

and galvanized carbon steel, 3 coil slitting lines, as well as a packaging line for strips

It currently hosts 6 tubing mills working from hot rolled, cold rolled, pickled

and 2 cut to length machines for sheets.





The manufacturing system in Kluczbork is efficiently equipped to **deliver just in time** tube products to the market, assisted by a well-established pre-sales and after-sales service.

The large warehouse area allows the plant to serve as the **main logistics hub** for the complete range of Marcegaglia flat and long products for the Central and Eastern European markets.







directly on the production line using a rotating sampling laser technology developed by Marcegaglia, capable of instantly detecting any variation from the tolerance required for the specific order.



After welding and testing, tubes are cut to length, packaged and stored according to any specific requirement.

#### MARCEGAGLIA POLAND CERTIFICATIONS

- IATF 16949:2016
- UNI EN ISO 9001:2015
- Certificate of conformity for Factory Production Control for construction products in compliance with Regulation No.305/2011/EU
- Environmental Product Declaration (EPD) for carbon steel strips, sheets and profiled welded tubes











In over 60 years of steel processing activity,
Marcegaglia has developed a unique know-how
in the manufacturing of precision tubes to meet
the strict dimensional and surface specifications required
by manufacturers in sectors such as furniture and sports equipment.

The product range covers a wide array of structural and mechanical applications, from the construction and agricultural industry to the heating and ventilation sector, guaranteeing specific suitability for subsequent processing.

TUBES FOR STEEL STRUCTURAL WORK

TUBES FOR PRESSURE PURPOSES AND LONG-DISTANCE HEATING SYSTEMS

TUBES FOR MECHANICAL AND AUTOMOTIVE APPLICATIONS

**TUBES FOR AGRICULTURAL APPLICATIONS** 

TUBES FOR THE FURNITURE INDUSTRY

**TUBES FOR FITNESS EQUIPMENT** 

TUBES FOR RADIATORS

TUBES FOR OTHER INDUSTRIAL APPLICATIONS



#### **CARBON STEEL WELDED TUBES**

Round tubes	Local	Global	
Min. thickness (mm)	0.8	0.3	
Max. thickness (mm)	8	16	
Min. diameter (mm)	12	8	
Max. diameter (mm)	168,3	406,4	

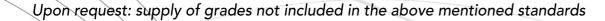
Rectangular tubes	Local	Global
Min. thickness (mm)	0.8	0.6
Max. thickness (mm)	8	14
Ext. size min. (mm)	15x10	12x10
Ext. size max. (mm)	160x100 - 180x80	400x250

Square tubes	Local	Global
Min. thickness (mm)	0.8	0.6
Max. thickness (mm)	8	16
Ext. size min. (mm)	10x10	9x9
Ext. size max. (mm)	125x125	325x325



#### MAIN MANUFACTURING STANDARDS

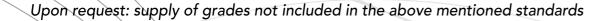
MANUFACTURING STANDARD	PRODUCT DESIGNATION	TREATMENT	GRADE*	SURFACE CONDITIONS
EN 10305-3	Round and shaped welded and cold sized steel tubes for precision applications	+CR1 Welded and sized +CR2 Welded and sized +A Annealed +N Normalized	+CR1 Welded and sized E235, E260  +CR1 Welded and sized E355, E370  +CR2 Welded and sized E355, E370  S2 From here	<b>\$1</b> From hot-rolled strip, black <b>\$2</b> From hot-rolled strip, pickled
EN 10305-5	Square and rectangular welded and cold sized steel tubes for precision applications		E420, E460 E500, E550 E600, E700 E780,E980 (Marcegaglia Standards)	\$3 From cold-rolled strip \$4 From coated strip
EN 10219	Cold formed welded structural tubes (CE homologation)		S235JRH, S275J0H S275J2H, S355J0H S355J2H, S355MH S420MH, S460MH	





#### MAIN MANUFACTURING STANDARDS

MANUFACTURING STANDARD	PRODUCT DESIGNATION	TREATMENT	GRADE*	TEST CATEGORIES
EN 10210-1	Structural hollow sections of non-alloy and fine grain steels, hot finished or cold formed and heat treated	Heat treatments	S235JRH, S275J0H S275J2H, S355J0H S355J2H, S335K2H S275NH, S355NH S420NH, S460NH	
EN 10217-1	Tubes for pressure purposes, for use at room temperature	Heat treatments	P195 P235 P265	TR1 TR2 TR1 TR2 TR1 TR2
EN 10217-2	Tubes for pressure purposes, for use at high temperatures	upon request	P195GH P235GH P265GH	TC1 TC2





# STEEL SHEETS

FROM BLACK, PICKLED, COLD ROLLED AND GALVANIZED COILS

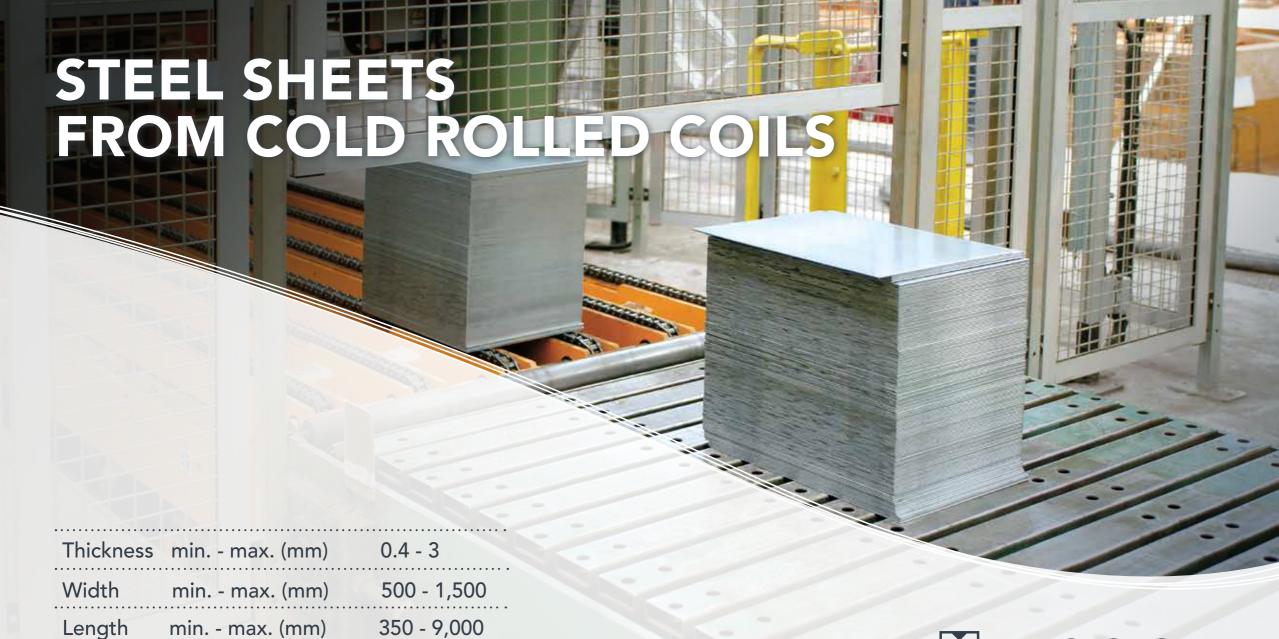
The new coil flattening lines, dedicated to high yield strength steel materials, represent the state of the art among recent investments by Marcegaglia in its service centers including Italy, Brazil and Poland.















Thickness min. - max. (mm) min. - max. (mm) 500 - 1,500 Width 350 - 9,000 Length min. - max. (mm)







**Product range** Local Global Min. thickness (mm) 0.3 0.3 Max. thickness (mm) 6.0 Min. width (mm) 30.0 30.0  $(0,30 \le \text{thickness} \le 3,00 \text{ mm})$ 

> 45.0  $(3,00 \le \text{thickness} \le 6,00 \text{ mm})$

1,500 \* 1,500 Max. width (mm)

Specific tolerances upon request

2,150\* Max. outside diameter (mm) 508-610\* Inside diameter (mm) 5,000\* Max. weight (kg)

\* thickness upon request





## MARCEGAGLIA BALTICS

## MARCEGAGLIA BALTICS

Marcegaglia Baltics was born in 2023.

The manufacturing plant in Riga, Latvia is dedicated to the production of carbon steel sheets and strips for a wide range of applications. It currently hosts 4 flat steel processing lines (2 are for cut-to length and 2 for slitting) as well as packaging lines for sheets and strips. Marcegaglia Baltics also owns 2 warehousing centers in Riga, supported by partner warehouses.

The company has got three ISO certificates: ISO 9001:2015 / ISO 14001:2015 / ISO 45001:2018



## MARCEGAGLIA BALTICS: PLANT AND WAREHOUSES

#### 4 flat steel processing lines

Line	Type of service	Material	Material thickness (mm)	Max capacity (t)
Line 1	Cut-to length	HR	1.5 – 12.0	140,000
Line 2	Cut-to length	CR, HR pickled, electrical, HDG	0.5 – 3.5	31,000
Line 3	Slitting	CR, HR pickled, electrical, HDG	0.5 – 3.0	70,000
Line 4	Slitting	HR, HR pickled	0.8 – 6.0	36,000
TOTAL				277,000

#### 2 own warehousing centers in Riga, supported by partner warehouses

Warehouses	TOTAL (t)	Covered (t)	Open (t)	Current storage volume (t)
Own warehouses	80,000	32,000	48,000	40,000
Warehouse 1	15,000	12,000	3,000	10,000
Warehouse 2	65,000	20,000	45,000	30,000
Warehouses in ports of Riga	from <b>50,000</b> up to <b>70,000</b>	35,000	from <b>15,000</b> up to <b>35,000</b>	75,000

# MARCEGAGLIA BALTICS: PRODUCTION DETAILS

#### **Cutting into sheets**

	Input material		
	coil thickness	0.5 – 3.5 mm	
	coil width	330 – 1,560 mm	
	inner diameter	485 – 635 mm	
	outer diameter	635 – 2,134 mm	
LINE 1 (hot-rolled steel)	maximum weight	20 t	
(Hot-Folica steel)	Finished products		
	sheet width	127 – 1,560 mm	
	sheet length	254 – 6,030 mm	
	length tolerance	from 0.2 mm	
	maximum weight of the finished pack	4.5 t	

	Input material		
	coil thickness	1.5 – 12 mm	
	coil width	500 – 2000 mm	
	inner diameter	508 – 850 mm	
LINE 2	outer diameter	800 – 2300 mm	
(cold-rolled, hot-rolled,	maximum weight	20 t	
hot-rolled pickled steel)	Finished products		
	sheet width	500 – 2000 mm	
	sheet length	500 – 12000 mm	
	length tolerance	from 1.0 mm	
	maximum weight of the finished pack	10 t	

## **MARCEGAGLIA BALTICS:** PRODUCTION DETAILS

#### **Cutting into strips**

LINE 3 (cold-rolled, hot-rolled pickled electrical and galvanized steel)

	Input material		
	coil thickness	0.5 – 3.0 mm	
	coil width	100 – 1600 mm	
	inner diameter	508 – 750 mm	
	outer diameter	920 – 2000 mm	
	maximum weight	20 t	
d,	Finished products		
4,	strip width	20 – 1520 mm	
	strip width tolerance (if thickness from 1.0 mm)	from 0.1 mm	
	strip width tolerance (if thickness from 1.0 mm)	± 10% from thickness	
	coil inner diameter	508 – 610 mm	
	coil outer diameter	1800 mm	
	maximum finished coil weight	20 t	

	Input material		
	coil thickness	0.8 – 6.0 mm	
	coil width	150 – 1250 mm	
	inner diameter	508 – 850 mm	
	outer diameter	1170 – 2050 mm	
LINE 4	maximum weight	20 t	
(hot-rolled,	Finished products		
hot-rolled	strip width	33 – 1250 mm	
pickled steel)	strip width tolerance (if thickness from 1.0 mm)	from 0.1 mm	
	strip width tolerance (if thickness from 1.0 mm)	± 10% from thickness	
	coil inner diameter	508 mm	
	coil outer diameter	2050 mm	
	maximum finished coil weight	20 t	



www.marcegaglia.pl