

MARCEGAGLIA GROUP



OUR NUMBERS

MARCEGAGLIA IS A MAJOR PLAYER
ON THE INTERNATIONAL STEEL SCENE
THAT OFFERS CONSTANT GROWTH
AND HIGH-QUALITY PRODUCTS AND PROCESSES,
CONTRIBUTING SIGNIFICANT ADDED VALUE
TO THE MARKET WHILE MAINTAINING
A STRONG FOCUS ON SUSTAINABILITY.

St

PLAYER IN STEEL PROCESSING SECTOR IN THE WORLD

PRODUCER OF STAINLESS STEEL WELDED TUBES IN THE WORLD

PRODUCER OF CARBON STEEL WELDED TUBES IN EUROPE

SERVICE CENTER IN ITALY

6.5

MILLION TONNES OF FINISHED PRODUCT

9.0

BILLION EUROS IN TURNOVER

7,500

EMPLOYEES

36

PLANTS ACROSS 4 CONTINENTS

15,000

CUSTOMERS



FLEXIBLE SOUL

INDEPENDENCE, DYNAMISM, AGILITY, RESPONSIVENESS, RESILIENCE AND SUSTAINABILITY ARE THE KEY ELEMENTS OF MARCEGAGLIA CORPORATE CULTURE: FACTORS THAT HAVE HELPED MAKE THE COMPANY THE MAIN POINT OF REFERENCE FOR STEEL PROCESSING BOTH IN ITALY AND ABROAD.

MARCEGAGLIA IS ABLE TO SUCCESSFULLY OPERATE, EVEN GIVEN THE MOST DIFFICULT MARKETS AND GEOPOLITICAL CONDITIONS, THANKS TO INDUSTRIAL SYNERGIES, ECONOMIES OF SCALE AND THE DIVERSIFICATION OF PRODUCTION AND SUPPLY.

GROUP CULTURE FOCUSES ON THE ROLE OF PEOPLE AND ON SHARING SPECIFIC VALUES, WHICH HAVE BECOME THE CORNERSTONES OF ITS BUSINESS MODEL.



UNIQUE POSITIONING

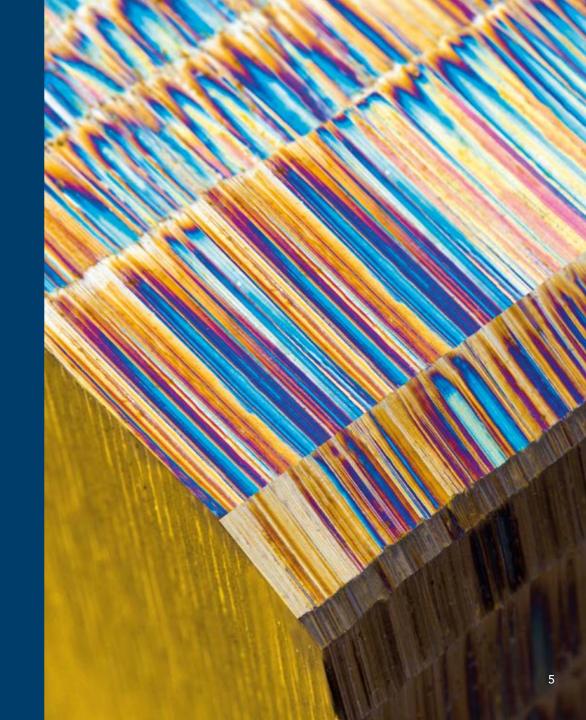
MARCEGAGLIA IS PRESENT THROUGHOUT

THE STEEL VALUE CHAIN, BOTH HORIZONTALLY AND VERTICALLY,

THANKS TO ITS UNIQUE STRATEGIC POSITIONING.

THE GROUP IS THE WORLD'S LEADING INDEPENDENT STEEL PROCESSOR WITH A PRODUCT RANGE THAT COVERS EVERYTHING FROM CARBON TO STAINLESS STEEL, FROM LONG TO FLAT PRODUCTS, FROM COMMODITY TO SPECIALTY.

IN JANUARY 2023, THE COMPANY ACQUIRED AN ELECTRIC FURNACE FOR SPECIAL STEEL PRODUCTS IN SHEFFIELD, UK: THIS BEING THE FIRST PRIMARY PRODUCTION ASSET IN THE GROUP'S HISTORY. MARCEGAGLIA HAS INVESTED WITH A VIEW TO SHORTENING AND STABILISING SUPPLY CHAINS AND DEVELOPING AN OFFER OF INCREASINGLY SUSTAINABLE AND COMPETITIVE PRODUCTS.



STEEL, IN ALL SHAPES

CARBON STEEL



CARBON STEEL
COILS
PICKLED, COLD ROLLED
AND HOT DIP
GALVANIZED



CARBON STEEL STRIPS BLACK, PICKLED, COLD ROLLED AND HOT DIP GALVANIZED

CARBON STEEL



SHEETS
BLACK, PICKLED,
COLD ROLLED, HOT DIP
GALVANIZED, DIAMOND
AND TEARDROP PATTERNED



PRE-PAINTED COILS



PRE-PAINTED STRIPS AND SHEETS



CARBON STEEL WELDED TUBES

COLD-DRAWN

WELDED TUBES

REFRIGERATION

TUBES



INSULATED ROOFING AND WALL PANELS

BUILDING



INSULATED
PANELS
FOR SECTIONAL
DOORS



SAFETY BARRIERS



SCAFFOLDING EQUIPMENT

SPECIALTY STEEL



STAINLESS STEEL COILS



STAINLESS STEEL WIRE RODS

STAINLESS

STEEL

BARS



HEAVY PLATES

HEAVY PLATES



STAINLESS STEEL STRIPS



STAINLESS STEEL SHEETS



STAINLESS STEEL DRAWN WIRES



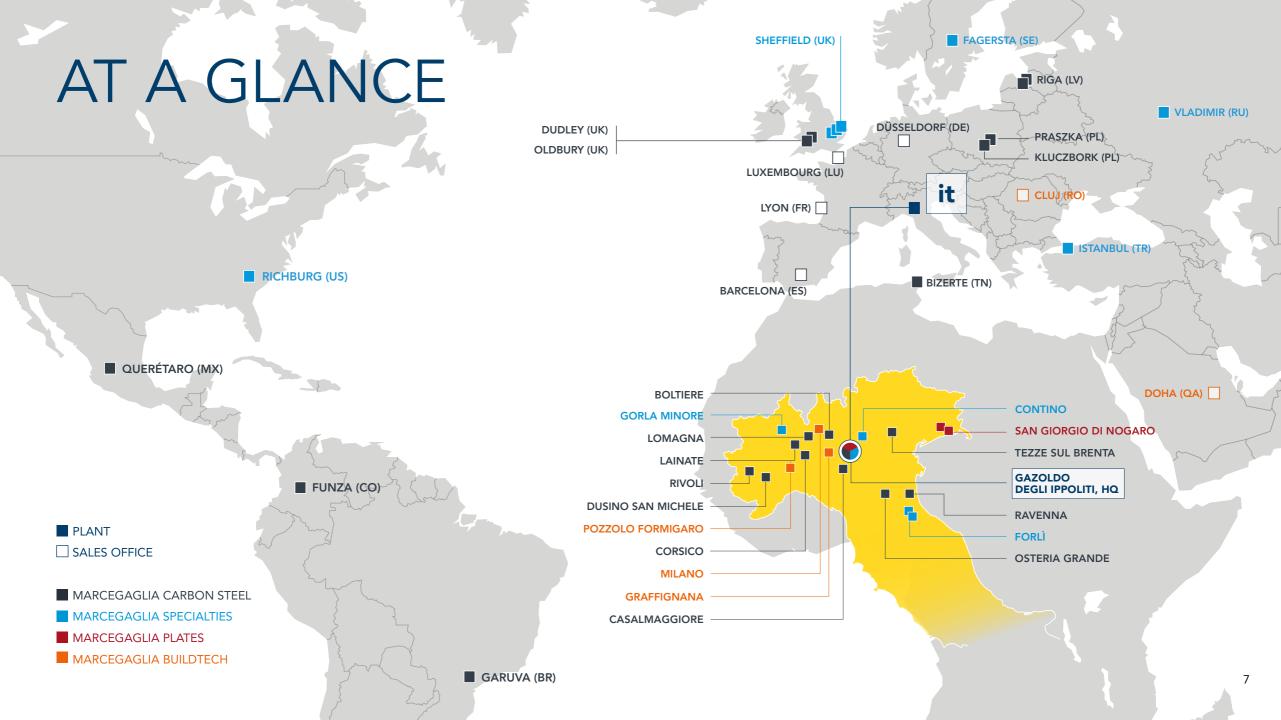
STAINLESS STEEL WELDED TUBES



CARBON AND STAINLESS STEEL COLD-DRAWN BARS

STAINLESS STEEL FLAT BARS

STAINLESS STEEL COLD FORMED SECTIONS



MARCEGAGLIA SPECIALTIES STAINLESS STEEL DIVISION

A UNIQUE GLOBAL PLAYER IN STAINLESS STEEL WELDEDE TUBES



COLD FORMED SECTIONS AND FLAT BARS **MANUFACTURING PROCESS** WELDED TUBES FROM Marking HOT/COLD ROLLED STRIP ANNEALED STRIPS FROM HOT ROLLED **HOT ROLLED HOT ROLLED** SHEETS TUBES COILS ANNEALED FROM HOT COILS ROLLED AND PICKLED COILS COILS ANNEALED Pickling Marking AND PICKLED WELDED TUBES PICKLED Annealing Annealing Cold rolling forming and welding Marking and pickling and pickling Skinpass Pickling WELDED TUBES SHEETS FROM COLD ROLLED STRIPS FROM COLD ROLLED **COLD ROLLED** STAINLESS STEEL BLACK COILS SKINPASSED COILS COILS COILS ANNEALED AND POLISHED/ Polishing and Annealing Straightening MIRROR **POLISHED** WELDED TUBES

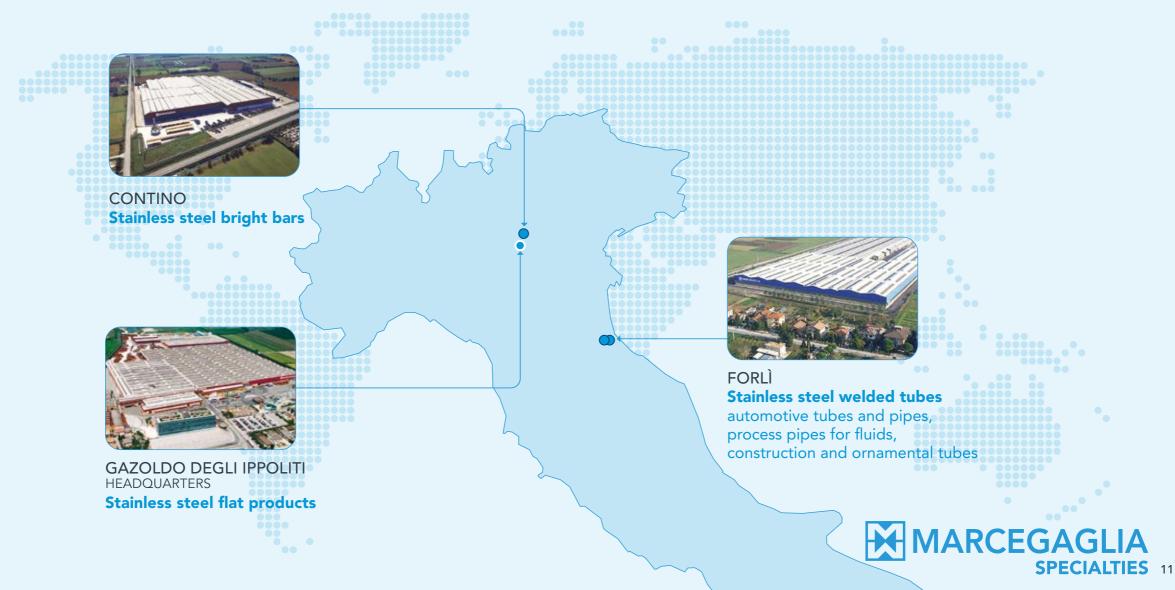
POLISHED/

MIRROR POLISHED WELDED

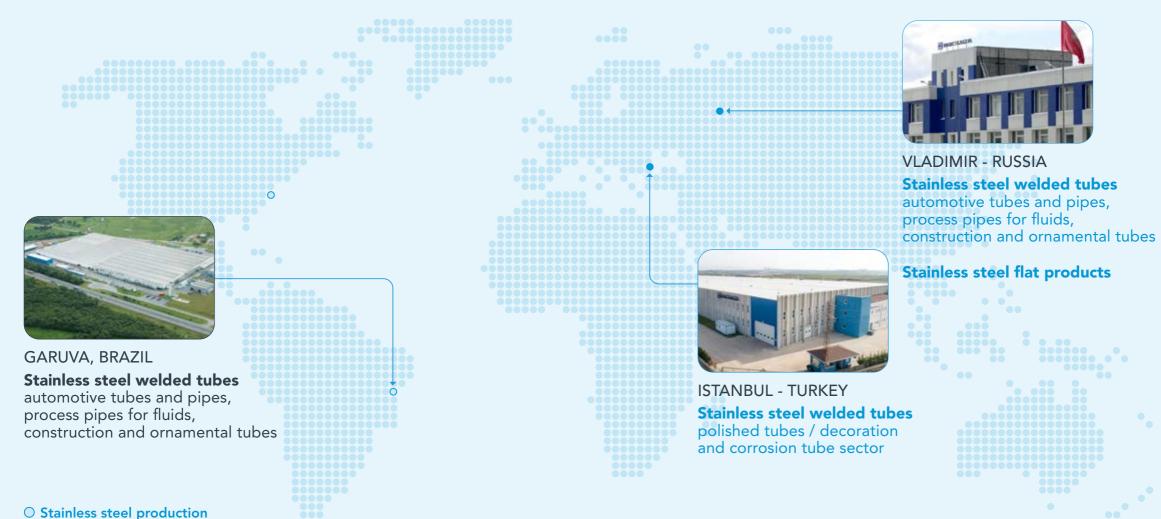
TUBES

Polishing and mirror polishing

MANUFACTURING PLANTS - ITALY



MANUFACTURING PLANTS - WORLD



in Marcegaglia Carbon

Steel plant



PRODUCT RANGE



STAINLESS STEEL PRODUCTS

COLD-DRAWN BARS

FLAT PRODUCTS

HOT ROLLED COILS

COLD ROLLED COILS

HOT ROLLED SHEETS

COLD ROLLED SHEETS

HOT ROLLED STRIPS

COLD ROLLED STRIPS

WELDED TUBES AND LONG PRODUCTS

WELDED TUBES

- high-frequency
- laser
- TIG

LONG PRODUCTS

- bright bars
- flat bars
- cold formed section

STAINLESS STEEL **COLD-DRAWN BARS**

COLD-DRAWN

CARBON STEEL COLD-DRAWN BARS

COLD-DRAWN BARS

FREE CUTTING STEEL **COLD-DRAWN BARS**



A UNIQUE GLOBAL PLAYER

IN STAINLESS STEEL WELDED TUBES

| Product range | |
|-------------------|-----|
| thickness min. mm | 0.4 |
| thickness max. mm | 6 |
| diameter min. mm | 4 |
| diameter max. mm | 355 |

| ROUND | | SQUARE | | RECTANGULAR | |
|-----------|-----|---------|---------|-------------|---------|
| Ø min. mm | 4 | min. mm | 10x10 | min. mm | 20x10 |
| Ø max. mm | 355 | max. mm | 120x120 | max. mm | 150x100 |

FORLÌ PLANT



THE PLANT

The Marcegaglia plant in Forlì, acquired in 1985, spreads over an area of approximately 290,000 m² (105,000 of which covered) in the industrial district between the cities of Forlì and Forlimpopoli.





THE PLANT

The world's largest plant for the production of stainless steel welded tubes

• Total area: 290,000 m²

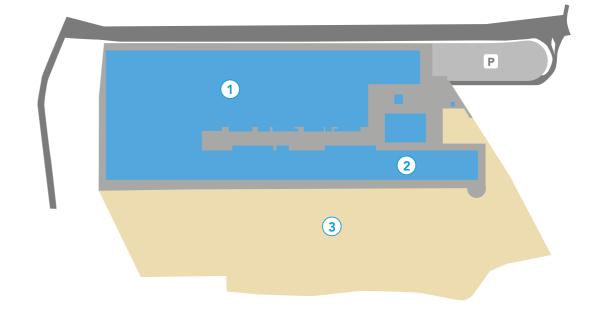
• Covered area: 105,000 m²

• Employees: 470

1 Stainless steel welded tubes: 90,000 m²

2 Tubes for automotive applications: 13,000 m²

3 Development: 70,000 m²

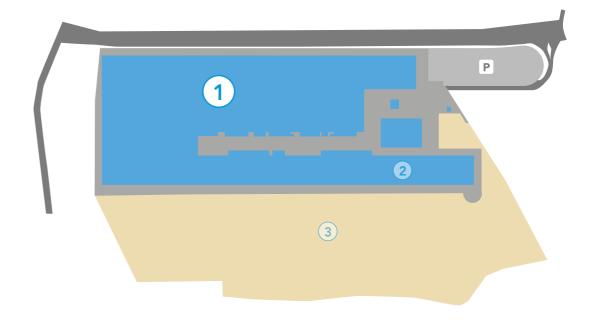


PRODUCTION AREAS

PROCESS PIPES FOR FLUIDS, CONSTRUCTION AND ORNAMENTAL TUBES

- 230,000 manufacturing capacity (t/y)
- **36** welding lines (29 laser, 7 HFIW) equipped with eddy current NDT devices and marking machines
- 1 raw material warehouse
- 4 slitting lines
- 16 inline annealing furnaces
 - 11 bright annealing lines
 - annealing and pickling lines
- 9 inline pickling machines
- 2 straightening machines
- 3 eddy current NDT devices out line
- 2 air in water NDT devices out line
- 1 marking machine out line
- 1 ecological pickling line
- 5 polishing machines*
- 3 mirror polishing machines*
- 3 cut to length centers*

*outsourcing



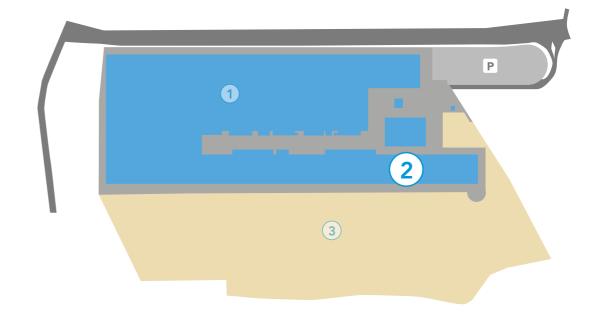
PRODUCTION AREAS

FOR MECHANICAL AND AUTOMOTIVE APPLICATIONS

50,000 manufacturing capacity (t/y)

- 2 new HFIW production lines for outside diameters from 30.00 mm to 76.00 mm
- 3 centers for cutting and special packaging*
- Dedicated final product wharehouse
- Dedicated Logistic

* outsourcing



SYSTEM CERTIFICATIONS

Quality

ISO 9001:2015 IATF 16949:2016 ISO 3834-2:2005

Environment

ISO 14001:2015

Safety

ISO 45001:2018

Energy

ISO 50001:2011



PRODUCT CERTIFICATIONS

| APPLICATION | STANDARD |
|---------------------|---|
| PRESSURE VESSELS | TUV - AD2000 W2/W10 and Pressure Equipment Directive PED 2014/68/EU |
| WATER AND GAS PIPES | DVGW mark |
| FOOD INDUSTRY | EHEDG mark |
| FOOD INDUSTRY | Conformity of laser welded tubes TXT003, TXT014, TXT015 to Regulation (EC) n.1935/2004 of the European Parliament and Council of 27/10/2004, Regulation (EC) n.2023/2006 (GMP - Good Manufacturing Practices) of the Commission of 22/12/2006, Italian Ministerial Decree of 21/03/1973 and subsequent updates and amendments |

All production processes (laser welding, HFIW high-frequency induction welding, in-line heat treatment, in-line pickling, off-line tank pickling) are qualified in compliance with applicable standards. All machine operators and non-destructive testing personnel are qualified in accordance with current reference standards.







| STAINLESS STEEL WELDED TUBES | CAPACITY KT/year | PRODUCT KT/year |
|------------------------------------|---------------------|--------------------|
| LASER WELDING LINES | 80 | 60 |
| HFIW PRODUCTION LINES | 150 | 90 |
| HFIW PRODUCTION LINES - AUTOMOTIVE | 50 | 32 |
| FINISHING LINES | 50 | 32 |







ROUND

Diameter min. - max. (mm) 4 - 355

Thickness min. - max. (mm) 0.4 - 6

SQUARE

Dimensions min. - max. (mm) 10 - 120
Thickness min. - max. (mm) 1 - 6

RECTANGULAR

Dimensions min. - max. (mm) 20x10 - 150x100 Thickness min. - max. (mm) 1 - 6 EXTERNAL TUBES PROFILES:

ROUND
SQUARE
RECTANGULAR
SPECIAL PROFILES

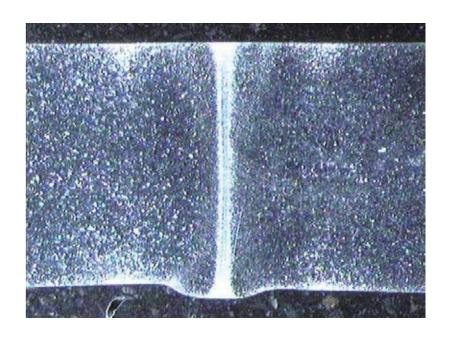


WELDING TECHNOLOGIES

HIGH FREQUENCY INDUCTION WELDING

9 stainless steel production lines65% of total manufacturing capacity120 m/min production speed





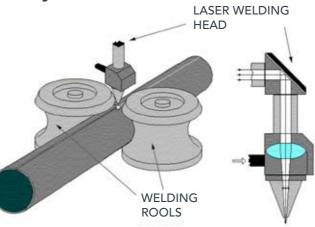
WELDING TECHNOLOGIES

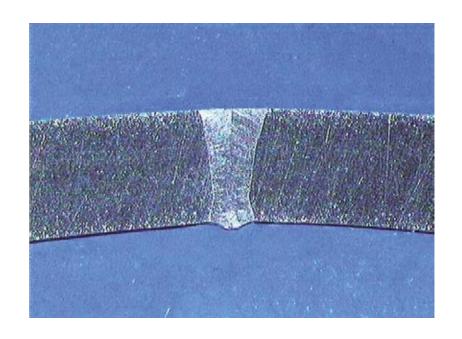
LASER WELDING

29 production lines

35% of total manufacturing capacity

15 m/min production speed









on request according to EN 10028-7



A UNIQUE GLOBAL PLAYER IN STAINLESS STEEL WELDED TUBES

Marcegaglia Specialties today is the **world's top manufacturer** of stainless steel welded tubes, with a yearly capacity of 330 thousand tonnes.

Throughout the years, Marcegaglia Specialties has also developed a specific know-how in automotive stainless tubes for exhaust systems (manifold, front and center pipes, flexible joints, catalytic shells, mufflers, tail pipes) and for hydroforming applications, as well as custom-designed box sections for bus frames and other structural applications in the commercial vehicle industry.





The range of products certified for applications in fluid transportation includes tubes for the **food and dairy industry**, for **drinking water** and for the **chemical and pharmaceutical sector**, as well as tubes for use in the **petrochemical sector**, **heat exchanger** and **heating elements**, and for other **mechanical applications**.

PROCESS PIPES FOR FLUIDS

FEEDWATER HEATER TUBES
FOR POWER PLANTS



TYPICAL APPLICATIONS

CONSTRUCTION AND ORNAMENTAL TUBES

Building with steel means excellence.

Mechanical properties, aesthetic values and durability: stainless steel is the environment-friendly material of choice for contemporary architecture.





QUALITY STRATEGY

- Each plant can ensure the same quality level of product and service, thanks to Marcegaglia Specialties shared knowledge base, shared quality procedures and learning activities, and the same mills suppliers
- Continuous process of technological upgrade and product development
- Marcegaglia Specialties in a proactive role to promote the right stainless steel grade in accordance with actual application requirements

THE GROWTH GUIDELINES

- FOCUS ON PROJECTS/END USERS
- AUTOMOTIVE TUBES
 growing presence in the automotive
 market in countries with high growth potential
- PROCESS PIPES
 - Heat Exchangers
 - Feedwater Heaters
 - Power Plant Evaporators
 - Boiler Tubes
 - Press Fitting
 - Duplex and Exotic Grades







THE GROWTH GUIDELINES

MARCEGAGLIA SPECIALTIES ON THE EXHAUST SYSTEM MARKETS

The first 3-4 key players in manufacturing of exhaust system are Europe-based with global activities.

Marcegaglia Specialties aims to become the **only global player** in stainless steel welded tubes.

Marcegaglia Specialties manufacturing units in Italy, Russia, Turkey, Brazil - in partnership with Marcegaglia Carbon Steel plants - are strategically located to serve these key automotive districts.



THE GROWTH GUIDELINES

Marcegaglia Specialties gives the same great importance to the supplier as to the customer and human resources.

For this reason, we have chosen to co-operate with a limited number of selected suppliers, with focus on long-term partnerships on industrial basis.







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